Vishal Sharma

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**Job Objective**

## To do my best and contribute to the growth of the organization by persistently enhancing and learning new skills in an environment where innovative thinking is encouraged.



**Professional Experience**

### COMPANY PROFILE

**Ceasefire India Pvt. Ltd**. is Noida based firm and it is a fast-growing global brand that protects millions of people across the world, every single day. For decades now, we've pioneered fire safety in India, through firefighting systems and technologies that are unique to Ceasefire and built at the very forefront of new-age technology. For over 25 years, Ceasefire has successfully manufactured, tested and sold hundreds of thousands of extinguishers - in India and other parts of the world.

### ORGANIZATIONAL EXPERIENCE

* **Manager (Business Development and Project Execution) at Ceasefire India Pvt. Ltd**. Noida from **10 January 2022 to present.**
* Customer relationship management.
* Project planning and control.

## Drive efficiency and effectiveness of the incident management process.

* Interface with support technical teams and working along them to resolve major issues.

### JOB RESPOSIBILTIES

* Installation of fire and safety equipment in office premises.
* Installation of wire and wireless fire alarm systems in buildings.
* Installation of Ceasefire Quick Response System in servers to protect from accidental fire incidents.
* Generate business leads of Fire Safety and security solutions from defense, state police and law enforcement agencies.
* Understanding requirement of customers to design customized suppression and detection systems solutions according to the premises.
* Product Management.

**Surya Telecom Pvt. Ltd** is Panchkula, Haryana based firm deals in providing communication and electronic systems solution to State Police, Paramilitary and Law enforcement agencies. Surya has serviced clients like Oil and Gas fields, Power generation and distribution organizations, Forest guards and other utility organizations.

### ORGANIZATIONAL EXPERIENCE

* **Assistant Manager (Business Development and Project Execution)** at **Surya Telecom Pvt. Ltd.** Panchkula from **23 September 2019 to 23 December 2021.**
* Good in team building/leading, experience of handling big work forces. Improving overall operational performance.
* Customer relationship management.
* Project planning and control.

## Drive efficiency and effectiveness of the incident management process.

* Interface with support technical teams and working along them to resolve major issues.

### JOB RESPOSIBILTIES

* Installation, Configuration of different types of operating systems
* Maintenance with different types of IP related technologies with different operating systems.
* Baic IPS configuration.
* Basic DSLAM configuration.
* HP server’s configuration and hardware maintenance.
* Installation and configuration of Network servers, Voice servers (Call manager/Unity)
* Determining project scope, timelines, tracking project progress and measuring outcomes.
* Understanding customer requirements of change in software and then implementing with development team.
* As a problem management process strong understanding HP devices and technical terminology that making easier to understand and to dig in to find the root cause.

## Ensure that all Projects which deliver new, or changes to existing, IT services deliver smoothly integrated changes. This includes appropriate monitoring, service level management, and updating customer facing documentation.

### COMPANY PROFILE

**Jupiter International Ltd** is a Kolkata-based firm, started with a starting capacity of 250 MW and certified for ISO 9001:2008, ISO 14001:2004, and OHSAS 18001:2007 from ICS & process on TUV certification. The state of art technology operates on Multi-crystalline Silicon wafer while providing maximum cell efficiency across the nation. The technical expertise is being provided by the big giants of PV industry i.e **SC China, Maxwell**.

### ORGANIZATIONAL EXPERIENCE

* **Production Engineer** at **Jupiter International Ltd**. Baddi from **20 December 2016 to 12 September 2019.**
* Good in team building/leading, experience of handling big work forces. Improving overall operational performance using 5s.
* Cost control.
* Production planning and control.

### JOB RESPOSIBILTIES

* Supervision and planning of all production operations as per process control parameters.
* Material planning as per consumption, cost cutting, optimum use of resources and equipment’s.
* Maintaining ISO documents and enhancing SOPs to improve operational effectiveness.
* Planning chemical handling activities and insure proper operation of chemical and gas distribution system.
* Reduce total effective downtime of tools during setup processes and maintenance activities.
* Analyzing tool operation and identifying root cause to minimize breakage and rejections.
* As a member of Fire team responsible for immediate planning and handling such situations.
* Responsible for the monitoring & supervision of solar cell manufacturing line.
* Responsible for the production process and process quality activities of solar cell manufacturing line.
* Manage the production area to meet production targets.

**EDUCATIONAL QUALIFICATIONS**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Year** | **Degree** | **School/Institute** | **Board/University** | **%age /CGPA** |
| 2015 | B.tech ( ECE ) | Amritsar College of Engineering and Technology  (Amritsar) | PTU | 71% |
| 2012 | Diploma (ECE) | Govt. Polytechnic College (BATALA) | PSBTE | 62% |
| 2009 | 10th | Modern High School (Amritsar) | PSEB | 73% |



**SOFTWARE COMPETENCIES**

|  |  |  |
| --- | --- | --- |
| Operating Systems | : | Windows XP, Windows7, Windows10 |
| Networking | : | Basic Networking, Social Media Monitoring Tool, Data Analysis etc. |
| Other Interests | : | Notepad, Microsoft office, Microsoft Power Point. |



**Interpersonal skills**

## Disciplined, dedicated and hardworking with an ability to easily adapt to changing work environments and technologies.

* Keen learner with ability to learn new knowledge with ease.
* Good Inter-Personal and Communication Skills.
* Good team working ability.



**HOBBIES/INTERESTS**

* + Playing sports Cricket, Reading Newspaper, Diary writing and Workout.
  + Adventure Sports, Bike riding , Exploring new places , Standup comedy



**PERSONAL INFORMATION**

**Date of Birth** : 21 Oct 1993

**Gender / Marital Status**: Male / Single

**Language Proficiency** : English, Hindi, Punjabi



**DECLARATION**

*I do hereby declare that the above information is true to the best of my knowledge****.***

**Vishal Sharma**