



Shivam Baghel

Assistance Manager

9871093147

shivambaghel1414@gmail.com

Ghaziabad, India

PROFESSIONAL SUMMARY

As an accomplished Sales Manager and junior Engineer with over 3 of experience, I have a proven track record of success in effectively managing teams and increasing productivity. My biggest achievement has been implementing a new training program that resulted in a 20% increase in customer satisfaction. I possess strong leadership skills, excellent communication abilities, and am highly organized and detail-oriented. My expertise lies in creating and implementing efficient processes, managing budgets, and developing strong relationships with clients. With my strong work ethic and ability to adapt to any situation, I am confident that I can make valuable contributions to any organization as an Assistance Manager.

EXPERIENCE

December 2020 - December 2022

Junior Engineer

Shri Ram Precision Tools / India, Greater Noida

At Shri Ram Precision Tools, I served as a Junior Engineer from December 2020 to December 2022. During my time at the company, I gained valuable experience in designing and developing precision tools for various industries. I also had the opportunity to work closely with senior engineers and learn from their expertise.

- Collaborated with senior engineers
- Gained hands-on experience in tool manufacturing process
- Conducted quality control checks on finished products
- Assisted in troubleshooting and resolving technical issues
- Participated in team meetings and contributed ideas for improving processes

January 2023 - November 2023

Engineer

Aditya Thermals / India, Ghaziabad

During my time as an Engineer at Aditya Thermals in India, I gained valuable experience in the field of thermal engineering. Working on a team of engineers, I was responsible for designing and implementing efficient and cost-effective solutions for our clients' thermal needs. I also had the opportunity to work with cutting-edge technology and collaborate with cross-functional teams to ensure successful project completion.

- Utilized cutting-edge technology
- Collaborated with cross-functional teams
- Ensured successful project completion on time

- January 2024 - Now

Sales Manager

City Fire Services / India, Ghaziabad

As the Sales Manager at City Fire Services in India, I was responsible for leading a team of sales representatives and driving sales growth for the company. I developed a strong understanding of the fire safety industry and successfully implemented strategies to increase our client base and revenue.

- Managed a team of sales reps
- Implemented sales strategies
- Increased client base and revenue
- Developed industry knowledge
- Conducted market analysis
- Built relationships with clients
- Attended trade shows and events

EDUCATION

- August 2016 - November 2020

B.Tech

Abdul Kalam Technical University / India, Ghaziabad

- I have completed my graduation and obtained with **67 % marks.**
- Major project during my graduation was - **"Portable Car Washer"**
- Internship - **"Northern Railway Coach Care Center New Delhi"**

- March 2015 - April 2016

12

Modern Academy / India, Ghaziaabd

- I have completed my 12 and Obtained with **57 % marks.**

- April 2013 - May 2014

10

Modern Academy / India, Ghaziabad

- I have completed my graduation and Obtained with **64 % marks.**

SKILLS

Leadership
Expert

Project Management
Expert

Strategic Planning
Expert

Time Management
Expert

Networking
Expert

Process Improvement
Expert

Negotiation
Expert

Decision Making
Expert

Communication
Expert

Team Building
Expert

Problem Solving
Expert

HOBBIES

- Cooking
- Traveling
- Bike riding

LANGUAGES

- English

INTERNSHIPS

- May 2019 - July 2019

Trainee Engineer

Indian Railway Coach Care Center / India, Delhi

- June 2018 - July 2018

Trainee

Paharpur 3P / India, Ghaziabad