



SHUBHAM CHAUDHARY

📍 Noida, India 201301
☎ +91-9084303646
✉ shubhamdeol1212@gmail.com

OBJECTIVE

Highly-motivated employee with desire to take on new challenges. Strong work ethic, adaptability, and exceptional interpersonal skills. Adept at working effectively unsupervised and quickly mastering new skills.

SKILLS

- Problem solving
- Negotiation skills
- B2B and B2C sales
- Time management
- Revenue generation
- Customer relationship management
- Teamwork
- Leadership

EXPERIENCE SUMMARY

ASSISTANT CLUSTER MANAGER, 01/2023 - Current

Ceasefire Industries Private Limited, Delhi NCR

- Currently designated as Assistant Cluster Manager in Delhi NCR sales.
- Executing operations pertaining to the sales of services, and developing business plans for the achievement of these goals.
- Track daily, weekly, and monthly sales, and prepare related reports.
- Work on the development of new sales programs to increase revenue.
- Coordinated with the sales manager and ensured achievement of monthly and annual sales goals.
- Proven sales track record with quantifiable achievements, such as meeting or exceeding sales targets.

ASSISTANT MANAGER - BUSINESS DEVELOPMENT, 02/2022 - 12/2022

Trade India (Infocom Network Private Limited)

INTERN, 07/2021 - 12/2021

Godrej and Boyce Mfg Co Ltd, Chandigarh

- 6 months Training Godrej and Boyce Mfg Co Ltd, Chandigarh.
- Project on Cost Reduction in Logistics Department.
- Successfully Completed Project in Logistics Department on Cost Reduction and Efficient Use of Manpower.

EDUCATIONAL BACKGROUND

Lloyd Business School , Greater Noida, 2021

PGDM (Data Science and Logistics)

Chauhary charan singh university, Meerut, 2019

Bachelor of Commerce

CBSE Board, 2016

Intermediate

CBSE Board, 2014

Matriculation

DISCLAIMER

I hereby declare that all the information above is absolutely correct and trustable.