



# SHUBHAM CHAUDHARY

📍 Noida, India 201301  
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## OBJECTIVE

Highly-motivated employee with desire to take on new challenges. Strong work ethic, adaptability, and exceptional interpersonal skills. Adept at working effectively unsupervised and quickly mastering new skills.

## SKILLS

- Problem solving
- Negotiation skills
- B2B and B2C sales
- Time management
- Revenue generation
- Customer relationship management
- Teamwork
- Leadership

## EXPERIENCE SUMMARY

### ASSISTANT CLUSTER MANAGER, 01/2023 - Current

#### **Ceasefire Industries Private Limited**, Delhi NCR

- Currently designated as Assistant Cluster Manager in Delhi NCR sales.
- Executing operations pertaining to the sales of services, and developing business plans for the achievement of these goals.
- Track daily, weekly, and monthly sales, and prepare related reports.
- Work on the development of new sales programs to increase revenue.
- Coordinated with the sales manager and ensured achievement of monthly and annual sales goals.
- Proven sales track record with quantifiable achievements, such as meeting or exceeding sales targets.

### ASSISTANT MANAGER - BUSINESS DEVELOPMENT, 02/2022 - 12/2022

#### **Trade India (Infocom Network Private Limited)**

### INTERN, 07/2021 - 12/2021

#### **Godrej and Boyce Mfg Co Ltd**, Chandigarh

- 6 months Training Godrej and Boyce Mfg Co Ltd, Chandigarh.
- Project on Cost Reduction in Logistics Department.
- Successfully Completed Project in Logistics Department on Cost Reduction and Efficient Use of Manpower.

## EDUCATIONAL BACKGROUND

### **Lloyd Business School , Greater Noida, 2021**

#### **PGDM (Data Science and Logistics)**

### **Chauhary charan singh university, Meerut, 2019**

#### **Bachelor of Commerce**

### **CBSE Board, 2016**

#### **Intermediate**

### **CBSE Board, 2014**

#### **Matriculation**

## DISCLAIMER

I hereby declare that all the information above is absolutely correct and trustable.